



Leidos Biomedical Research, Inc.

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*Frederick National Laboratory for Cancer Research*

## **Director, Partnership Development Office**

### **Position Description:**

The Partnership Development Office works to collaborative research agreements and other partnerships between Frederick National Laboratory for Cancer Research (FNLCR) scientists and external researchers in government, academia, industry, and the nonprofit research community. The goal of these collaborations is to advance science and accelerate progress against cancer and AIDS. Many of these partnerships aim at bridging the gap between late discovery and early development of diagnostics and therapeutics, by creating cross-cutting technology platforms, and by proposing new data standards.

### **Responsibilities:**

This Director, Partnership Development Office (1) evaluating, developing, and managing strategic business opportunities, initiatives, partnerships, alliances and/or joint ventures, (2) coordinating resources and activities necessary to accomplish partnerships that span the Frederick National Laboratory for Cancer Research, (3) is the primary point of interface with the National Cancer Institute for coordinating partnerships between FNLCR and the extramural community, and (4) providing leadership in the planning, designing, due diligence, and implementation of strategic business objectives.

### **Requirements and other Qualifications:**

- Ph.D./M.D. degree in a field related to cancer research or doctorate in Public Administration from an accredited college or university according to the Council for Higher Education Accreditation (CHEA)
- Foreign degrees must be evaluated for U.S. equivalency
- Eight (8) years of progressively responsible related experience
- In-depth working knowledge of current practices within the Technology Transfer arena
- Knowledge of and experience with Intellectual Property protection as it relates to Life Sciences
- Previous contract, partnership or Strategic Alliance negotiation experience.
- Excellent presentation skills, both written and verbal
- Experience working within a NCI-designated Cancer Center
- Experience working at a national laboratory (FFRDC)
- Experience with launching successful alliances involving several of the following Life Science capabilities: preclinical in vivo models, imaging, complex assay cascades, multi-lab experimental studies, biocomputing, and/or experimental clinical biomarkers
- Experience with cancer research and medical oncology

**Location:** Frederick, MD

**For more information about Leidos Biomedical Leidos BiomedicalLeid, please visit our website at [www.leidos.com](http://www.leidos.com)**